

Corrigendum-2

Reply to Pre-Bid Queries:

Name of Work: RFP for the selection of consultant for Asset monetization strategy development and implementation by leveraging the land owned by Kerala State Co-operative Marketing Federation Ltd.

Tender ID: 2025_MKFED_762433_1

RFP No: KSCMF/RFP-PPP/2025 dated 02-05-2025

Following amendments have been made to the clauses in the RFP document for the Tender No. 2025_MKFED_762433_1, dated 02-05-2025 based on the queries received on the Prebid meeting held on 16.05.2025.

The respective and related clauses in the RFP published will deem to be deleted and replaced with the amended / modified clauses.

| Sl No | Section & Clauses | Clause in RFP | Response/Amendments |
|-------|---|--|---|
| 1. | Section 1, Clause 1 | Last date for submission of proposal and other documents as specified 27/05/2025, 3:00 PM Time & date of opening of Technical bid 29/05/2025, 4:00 PM | Last date for submission of proposal and other documents as specified 17/06/2025, 3:00 PM Time & date of opening of Technical bid 20/06/2025, 4:00 PM |
| 2. | Clause 4.14. Bid Fee and Earnest Money Deposit (EMD)/BID Security: | The Bidder shall pay the Earnest Money Deposit of Rs.50000/- as bid security and a Bid fee of Rs. 3500/- together as a single payment. For further assistance, the e-tender portal may be contacted before attempting transaction. Online Payment modes: The Bid fee and EMD can be paid in the following manner through e-Payment facility provided by the e-tender system. State Bank of India Multi Option Payment System (SBI MOPS Gateway): During the online bid submission process, bidder shall select SBI MOPS | The Bidder shall pay the Earnest Money Deposit of Rs.50000/- as bid security and a Bid fee of Rs. 3500/- together as a single payment. For further assistance, the e-tender portal may be contacted before attempting transaction. Online Payment modes: The Bid fee and EMD can be paid in the following manner through e-Payment facility provided by the e-tender system. State Bank of India Multi Option Payment System (SBI MOPS Gateway): During the online bid submission process, bidder shall select |

| SI No | Section & Clauses | Clause in RFP | Response/Amendments |
|-------|-------------------|--|---|
| | | <p>option and submit the page, to view the Terms and Conditions page. On further submitting the same, the e- tender system will re-direct the bidder to MOPS Gateway, where two options namely SBI and Other Banks will be shown. Here, Bidder may proceed as per below: SBI Account holders shall click SBI option with its Net Banking facility, where bidder can enter their internet banking credentials and transfer the Bid Fee and Bid security/EMD amount. Other Bank Account Holders may click Other Banks option to view the bank selection page. Any transaction charges levied while using any of the above modes for online payment shall be borne by the bidder. The supplier/contractor's bid will be evaluated only if payment status against bidder is showing "Success" during bid opening. Bid Security in the form of Bank Guarantee will not be allowed. Bid fee is refundable in respect of the bids that are cancelled due to no fault of the bidder. Submission process: For submission of bids, all interested bidders have to register online as explained in this document. After registration, bidders shall submit their Technical bid and Financial bid online on www.etenders.kerala.gov.in along with online payment of bid fees and bid security fee/EMD.</p> | <p>SBI MOPS option and submit the page, to view the Terms and Conditions page. On further submitting the same, the e- tender system will re-direct the bidder to MOPS Gateway, where two options namely SBI and Other Banks will be shown. Here, Bidder may proceed as per below: SBI Account holders shall click SBI option with its Net Banking facility, where bidder can enter their internet banking credentials and transfer the Bid Fee and Bid security/EMD amount. Other Bank Account Holders may click Other Banks option to view the bank selection page. Any transaction charges levied while using any of the above modes for online payment shall be borne by the bidder. The supplier/contractor's bid will be evaluated only if payment status against bidder is showing "Success" during bid opening. Bid Security in the form of Bank Guarantee will not be allowed. Bid fee is refundable in respect of the bids that are cancelled due to no fault of the bidder. Submission process: For submission of bids, all interested bidders have to register online as explained in this document. After registration, bidders shall submit their Technical bid and Financial bid online on www.etenders.kerala.gov.in along with online payment of bid fees and bid security fee/EMD.</p> <p>MSME / Start-ups with Udyog Aadhar registration or any other body specified by the Ministry of Micro, Small and Medium Enterprises working within the State of Kerala will be exempted from payment of Tender fee and Earnest Money Deposit only.</p> <p>No other exemption/relaxation shall be applicable for MSME/Start-ups.</p> |

| SI No | Section & Clauses | Clause in RFP | | Response/Amendments | |
|-------|--|---|--|---|--|
| 3. | 5.3 Evaluation of Technical Proposals B. Experience and Qualification of proposed resources | Project Director (10 Marks) | | Project Director (10 Marks) | |
| | | <p>Educational Qualification: Bachelor's degree in engineering (B.E.) or Technology (B. Tech), with specialization in Civil/Mechanical or Electrical disciplines. Postgraduate degree in Management (MBA/PGDM/PGPM/ MBA) Certified in Project Management / equivalent is desirable. Work Experience and Competency of the resource: Candidate must have a minimum of 15 years of overall experience. Candidate should also have a minimum of 10 years of relevant experience in at least 15 relevant</p> | <p>Educational Qualification: (Max 3 Marks) a) Graduation & Post graduate degree as per requirements: 2 marks b) Additional certification as required: 1 mark Work Work Experience and Competency of the resource: (Max 7 Marks) Years of Experience (Max 3 Marks) a) Overall experience: Max 1 mark b) Relevant experience: Max 2 Marks 1. 10-15 years: 1 mark 2. More than 15 years: 2 marks Number of relevant projects:</p> | <p>Educational Qualification: Bachelor's degree in engineering (B.E.) or Technology (B. Tech), with specialization in Civil/Mechanical or Electrical disciplines. Postgraduate degree in Management (MBA/PGDM/PGPM/ MBA) Certified in Project Management / equivalent is desirable. Work Experience and Competency of the resource: Candidate must have a minimum of 15 years of overall experience. Candidates should also have a minimum of 10 years of relevant</p> | <p>Educational Qualification: (Max 3 Marks) a) Graduation & Post graduate degree as per requirements: 2 marks b) Additional certification as required: 1 mark Work Experience and Competency of the Resource: (Max 7 Marks) Years of Experience (Max 3 Marks) a) Overall experience: Max 1 mark b) Relevant experience: Max 2 Marks 1. 10-15 years: 1 mark 2. More than 15 years: 2 marks</p> |

| SI No | Section & Clauses | Clause in RFP | | Response/Amendments | |
|-------|---|--|---|--|---|
| | | <p>projects. as Project Director/ Leader or senior role in leading such projects / assignments.</p> <p>The required relevant experience should be in sector / areas of investment promotion / facilitation / asset monetization/ policy advisory / strategy / vision development/ infrastructure advisory/ agriculture infrastructure etc.</p> | <p>(Max 4 Marks)</p> <p>1. 15 - 25 projects: 2 marks 2. More than 25 projects: 4 marks</p> | <p>projects. as Project Director/ Leader or senior role in leading such projects / assignments.</p> <p>The required relevant experience should be in sector / areas of investment promotion / facilitation / asset monetization/ policy advisory / strategy / vision development/ infrastructure advisory/ agriculture infrastructure etc.</p> | <p>Number of relevant projects: (Max 4 Marks)</p> <p>1. 15 - 20 projects: 2 marks 2. More than 20 projects: 4 marks</p> |
| 4. | <p>5.3 Evaluation of Technical Proposals</p> <p>B. Experience and Qualification of proposed resources</p> | <p>Team Lead- Infrastructure & Asset Monetization (9 Marks)</p> | | <p>Team Lead- Infrastructure & Asset Monetization (9 Marks)</p> | |
| | | <p>Educational Qualification:</p> <p>Bachelor’s degree in engineering (B.E.) or Technology (B. Tech), with specialization in any disciplines.</p> <p>Postgraduate degree in Management (MBA/PGDM/PGPM/MBA)</p> <p>Certifications in PPP/asset monetization is desirable</p> | <p>Educational Qualification: (Max 3 Marks)</p> <p>a. Graduation & Post graduate degree as per requirements: 2 marks b. Additional certification as required: 1 mark</p> <p>Work Experience and Competency of the resource: (Max 6 Marks)</p> | <p>Educational Qualification:</p> <p>Bachelor’s degree in engineering (B.E.) or Technology (B. Tech), with specialization in any disciplines.</p> <p>Postgraduate degree in Management (MBA/PGDM/PGPM/MBA)</p> <p>Certifications in PPP/asset monetization is desirable</p> | <p>Educational Qualification: (Max 3 Marks)</p> <p>a. Graduation & Post graduate degree as per requirements: 2 marks b. Additional certification as required: 1 mark</p> <p>Work Experience and Competency of the resource: (Max 6 Marks)</p> |

| SI No | Section & Clauses | Clause in RFP | | Response/Amendments | |
|-------|--|--|--|--|--|
| | | <p>Work Experience and Competency of the resource:</p> <p>Candidate must have a minimum of 12 years of overall experience.</p> <p>Candidate should also have a minimum of 10 years of relevant experience in at least 15 relevant projects.</p> <p>The required relevant experience should be in the sector / areas of project /product development/ asset monetization/DPR/feasibility/ public private partnerships /investment promotion / facilitation / tourism/ infrastructure development/ industrial development/agriculture infrastructure</p> | <p>Years of Experience (Max 3 Marks)</p> <p>a. Overall experience: Max 1 mark</p> <p>b. Relevant experience: Max 2 Marks</p> <p>1. 10-14 years: 1 mark</p> <p>2. More than 14 years: 2 marks</p> <p>Number of relevant projects: (Max 3 Marks)</p> <p>1 15 - 20 projects: 1 mark</p> <p>2 More than 20 projects: 3 marks</p> | <p>Work Experience and Competency of the resource:</p> <p>Candidate must have a minimum of 12 years of overall experience.</p> <p>Candidate should also have a minimum of 10 years of relevant experience in at least 12 relevant projects.</p> <p>The required relevant experience should be in the sector / areas of project /product development/ asset monetization/DPR/feasibility/ public private partnerships /investment promotion / facilitation / tourism/ infrastructure development/ industrial development/agriculture infrastructure</p> | <p>Years of Experience (Max 3 Marks)</p> <p>a. Overall experience: Max 1 mark</p> <p>b. Relevant experience: Max 2 Marks</p> <p>1. 10-14 years: 1 mark</p> <p>2. More than 14 years: 2 marks</p> <p>Number of relevant projects: (Max 3 Marks)</p> <p>1 12 - 20 projects: 1 mark</p> <p>2 More than 20 projects: 3 marks</p> |
| 5. | Clause 5.4. Opening and Evaluation of Financial Proposals | A minimum cut off level is required for technical proposal. The financial bids of only those agencies that score more than the minimum technical score will be opened and evaluated. | | A minimum cut off level is required for technical proposal. The financial bids of only those agencies that score more than the minimum technical score of 70% will be opened and evaluated. | |
| 6. | Clause 15. Limitation of the Bidder's Liability towards Authority | 15.1. Except in case of gross negligence, wilful misconduct, breach of Application Laws, breach of representations & warranties and breach of indemnity provisions on the part of the Consultant or on the part of any person or company acting on behalf of the Consultant in carrying out the Services, the Consultant, with respect to damage caused by the Consultant to Authority's property, shall not be liable to Authority | | 15.1. Except in case of gross negligence, wilful misconduct, breach of Application Laws, breach of representations & warranties and breach of indemnity provisions on the part of the Consultant or on the part of any person or company acting on behalf of the Consultant in carrying out the Services, the Consultant, with respect to damage caused by the Consultant to Authority's property, shall not be liable to Authority | |

| SI No | Section & Clauses | Clause in RFP | Response/Amendments |
|-------|-------------------|---|---|
| | | <ul style="list-style-type: none"> • For any indirect or consequential loss or damage; and • For any direct loss or damage that exceeds the total payments payable under this contract to the Consultant hereunder. <p>15.2. This limitation of liability shall not affect the Consultant liability, if any, for direct damage to Third Parties resulting in bodily injury, death or damage to physical property caused by the Consultant or any person or firm/company acting on behalf of the Consultant in carrying out the Services. Notwithstanding anything stated to the contrary in the RFP, limitation of liability, including for direct damage to Third Parties, shall be to the extent of 100% of the total contract value of the project calculated up to and as on the date when such section / clause is required to be invoked.</p> | <ul style="list-style-type: none"> • For any indirect or consequential loss or damage; and • For any direct loss or damage that exceeds the total payments payable under this contract to the Consultant hereunder. <p>15.2. This limitation of liability shall not affect the Consultant liability, if any, for direct damage to Third Parties resulting in bodily injury, death or damage to physical property caused by the Consultant or any person or firm/company acting on behalf of the Consultant in carrying out the Services. Notwithstanding anything stated to the contrary in the RFP, limitation of liability, including for direct damage to Third Parties, shall be to the extent of 100% of the total contract value of the project calculated up to and as on the date when such section / clause is required to be invoked. Further, The Client shall not recover from the Consultant, in contract or tort, under statute or otherwise, any amount with respect to loss of profit, data or goodwill, or any other consequential, incidental, indirect, punitive or special damages in connection with claims arising out of this agreement or otherwise relating to the Services, whether or not the likelihood of such loss or damage was contemplated. The Client shall not recover from the Consultant, in contract or tort, under statute or otherwise, aggregate damages in excess of the fees actually paid for the Services that directly caused the loss in connection with claims arising out of this Agreement or otherwise relating to the Services.</p> |